



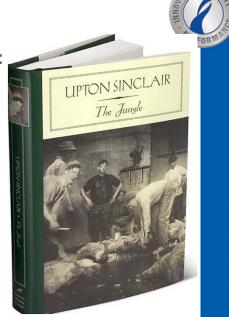
Urbanization





Introspection and doubt:

- 1904, Sinclair spent 7 weeks working undercover in Chicago's meatpacking plants.
- Intent was to focus on the exploitation of the plant workers but the public focused on food safety.







Biblical references

Genesis 1:28

 And God blessed them. And God said to them, "Be fruitful and multiply and fill the earth and subdue it and have dominion over the fish of the sea and over the birds of the heavens and over every living thing that moves on the earth."

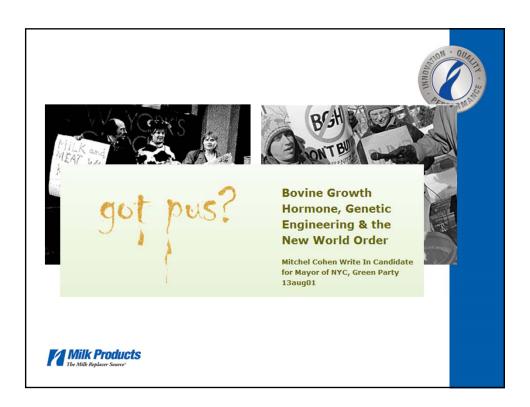
Exodus 23:5

 If you see the donkey of one who hates you lying down under its burden, you shall refrain from leaving him with it; you shall rescue it with him.

Proverbs 27:23

· Know well the condition of your flocks, and give attention to your herds,





Internet, You Tube, Social Media

• Old debate, new communication methods.





Marketing, Sensationalism, Big Business

• What is the real issue—animal welfare or anti-agriculture?









Laws/penalties against undercover video— Idaho, Iowa

- Legislatures in seven other states Illinois, Indiana, Minnesota, Missouri, Nebraska, New York and Utah— have considered laws that would enhance penalties against those who secretly record video of livestock.
- Though the efforts have stalled in some states.





Farm Animal Welfare Important

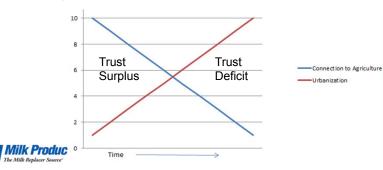
- 89% are concerned about farm animal welfare
- 74% willing to pay more for humanely raised meat, dairy, eggs
- Humanely raised label ranked highest over organic, natural, antibiotic free
 - Source: AHA Research 2013





Trust—Earned or Granted?

- · Population shift away from agriculture
 - Few people know anyone in agriculture
 - · Don't have a personal connection or source to believe
 - · Rely on social media



How can trust be strengthened?

- Operate with respect.
 - "You can easily judge the character of a man by how he treats those who do nothing for him". Malcolm Forbes
 - "The true test of a man's character is what he does when no one is watching." John Wooden
- · Eliminate the blame game.
 - Accept accountability
- Cultivate self awareness.
 - How do your actions affect others?
- Apply honorable intentions
 - Not everything works out, but if you have the right intention, people will trust you.
- · Get beyond yourself.
 - This is about your industry.



Adapted from: Psychology Today, Nan S. Russell

Dr. David Fraser, University of British Columbia



"Romantic" world view

- Simple, basic life
- Nature as an ideal
- Emotion
- Freedom of individual
- · Golden Age is in the past

"Industrial" world view

- Life improved by science/technology
- · Nature is imperfect
- Rationality
- · Productivity of enterprise
- Golden Age is in the future





Romantic vs. Industrial

- · Are either wrong?
- Can there be a balance between the views?
 - What if there isn't agreement?
- · Intensive does not equal Industrial
- · Find a high level of care in the intensive systems.





Consumer or Retailer? Who is the target audience?

- Does the message or method matter?
- · Are they looking for evidence of or proof of adequate animal care?
- What is a better approach:
 - Voluntary standards?, Audited standards?
 - · Trust, but verify.
 - Legislation?
- Sustainability + Trust = Improved business
- Animal welfare similar to food safety: Not a competitive advantage, rather its something that is just done.



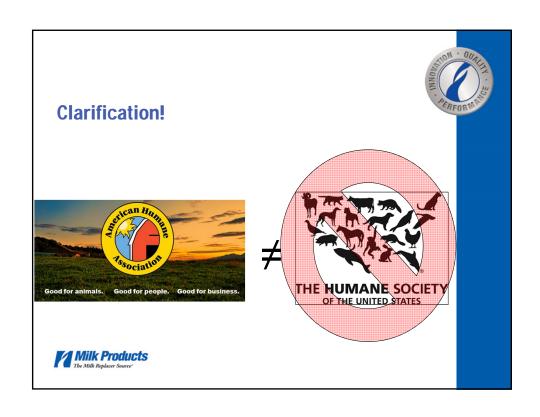


Taking Action:

















- Third party that licenses the use of their logo to be used on food packages when standards are met.
- · Requirements
 - Outcome based assessments
 - Protocol based assessments
 - No willful acts of abuse
 - 98% of cows have BCS between 2 and 4.5
 - 95% of the cows have locomotion scores 1 and 2 (5 point scale)
 - 10 days to respond to non-conformance, 90 days to implement corrective action



American Humane Association Farm Animal Program





American Humane Certified™ **Animal Welfare Standards Checklist Dairy Cattle**

Core Auditor Evaluations (Note: see the *Animal Welfare Standards Checklist* for full descriptions.)

- E43: Incidence of Slips and Falls Score
- E44: Lameness/ Locomotion Score
- E45: Hygiene Score
- E46: Leg Condition Score
- E47: Coat Condition
- E48: Tail Condition

T16: Space Allowance during Transport

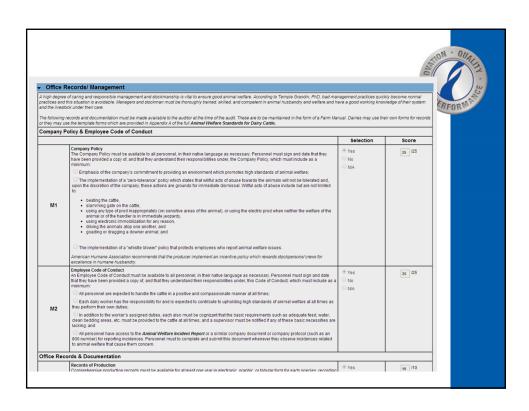
During transport cattle must have sufficient room for all individuals. Space per animal must be provided in accordance with the transportation space guidelines in the latest edition of the FASS Ag Guide. Additional space must be provided to allow the cattle to spread apart during hot weather. Cattle must have sufficient head clearance to stand comfortably without touching the ceiling of the transport equipment. For partial loads, the transport vehicle must be sub-divided to account for the size of the group being transported.

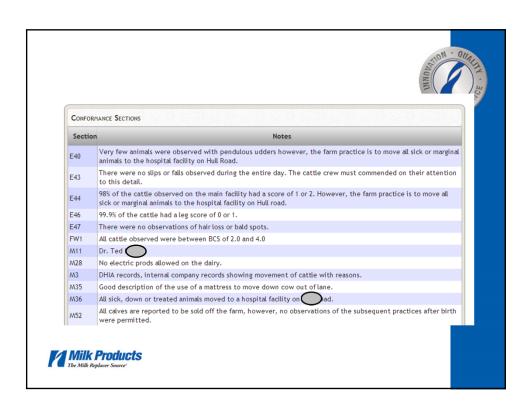
T24: Slaughter

The American Humane Certified™ program adheres to the *Recommended Animal Handling Guidelines and Audit Guide* published by the American Meat Institute Foundation for humane slaughtering and processing practices.



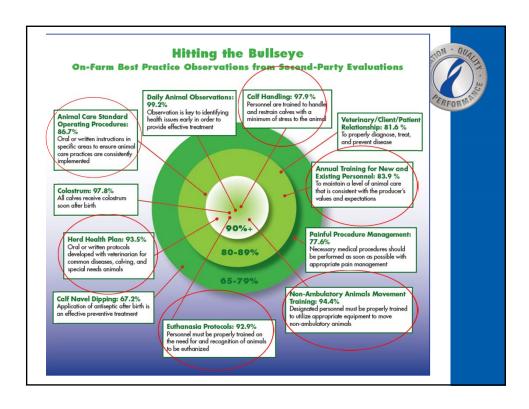
Pass/Fail Auditor Evaluations Selection No instances of Willful Acts of Abuse					
Selection	Score		3		
P/F1	Ho instances of Wilflind Acts of Abuse Throughout the course of the abust the auditor must not have observed any farm personnel committing wilful acts of abuse, which include but are not limited to: • bearing the cattle of the raising fast; • bearing place of the cattle of the arising fast; • bearing place of the cattle of the arising fast; • using the electric proof inappropriately (on sensitive areas of the animal) and/or using the electric proof when neither the welfare of the animals or of the handlers is in immediately legoraty; • using electronic immobilization for any reason; • diving the arisinal action on a sometic animal and the arisinal action of anomalication of any personnel towards the animals. • Auditor core that item has no point value. • A mark of "Ne" indicates that the auditor believes that stilled acts of abuse towards the animals has been committed. The auditor instruction of the American Humane Centified program immediately. Upon the discretion of the American Humane Centified program, the audit may be supended. See below. • Wilful acts of abuse are severe non-conformances and till not be tolerated. An investigation will be made to assess the incident and to determine whether remedial actions are required. The American Humane Centified program in the producer on the program affectively remedy the issue, and the entire place of the producer on the management, the program affectively remedy the issue, and the entire place of the entire place as the remoder and to the entire place of the American Humane Centified program affectively remedy the issue, and the entire place are program.	® Yes ○ No	PERFORME		
P/F2	bely Condition Score 4 a minimum, all least 1994 of all lactating cows MUST have a Body Condition Score between 2.0 and 4.5 on a 5-point scale. See FIV1: "Body Condition Score" above. Auditor note in the item has no point value. Mark: "Yes" to this item has no point value. Mark: "Yes" to this item has no point value. Mark: "Yes" to this item has the stand 1995 of all lactating costs have a BCS between 2.0 and 4.5 on a 5-point scale, and see below: Mark: "Yes "to this item has the stand 1995 of all lactating costs have a BCS between 2.0 and 4.5 on a 5-point scale, and see below: Mark: "Yes "to this item has the stand 1995 of all lactating costs have a BCS between 2.0 and 4.5 on a 5-point scale, and see below: All its promonocontimenate or a star for market to the point of the stand in the produce of the produce of the stand in the produce of the produce	® Yes ○ No			
P/F3	Lameness/Locomotion Score 4 a minimum, all sets 95% of the lactating and dry cows MUST have a Lameness/Locomotion (L/L) Score of 1 or 2 on a 5-point scale. See E44: *Lameness/Locomotion Score* above. *Auditor note this item has no point value. **Mark: "Yes" to this item #195% or more of the lactating and dry costs have an L/L of 1 or 2 on a 5-point scale, and see Delow: **Mark: "No" to this item #1 less than 95% of the lactating and dry costs have an L/L of 1 or 2 on a 5-point scale, and see Delow: **Mills assessmon-conformance for a dain' to maintain more than 5% of the lactating and dry costs have an ull. of 1 or 2 on a 5-point scale, and see Delow: **Mills assessmon-conformance for a dain' to maintain more than 5% of the lactating and dry costs alm unaccondibite L/L scores; of the concepts with unaccond	● Yes ○ No			











Area	Revised Guideline	Key Change
Herd Health Plan	The dairy has a written herd health plan, developed in consultation with the herd veterinarian, to prevent common diseases or conditions such as	Herd Health plan now needs to be written to meet the guideline.
Medical Procedure	Calves are disbudded at eight weeks of age or earlier and with appropriate use of analgesics and/or anesthetics.	A guideline on horn disbudding was added.
Animal Observations– Locomotion	95% of the lactating and dry dairy herd scores a 2 or less on the NDFP Lacomotion scorecard. (1=sound; 3=severely lame) The dairy farmer is taking action to improve animals with severe lameness. A lameness prevention protocol is in place.	The locomotion guideline was changed to only score milking and dry cows. All experts agreed and the FARM data showed this is the most high risk group on the farm. Two other guidelines were added to document practices in place to improve lameness.
Animal Observations— Body Condition	99% of all classes of animals score 2 or more on the NDFP Body Condition Score scorecard. (1=thin; 5=fat) The dairy farmer is taking action to improve animals with a BCS of less than 2.	Revised to 1% of all animals in all pens because the FARM data showed that almost 98% of the farms in the program met this guideline. A second guideline was added to document practices are in place to improve an animal in poor condition.
Animal Observations— Hock and Knee Lesions	95% or more of lactating and dry dairy herd score a 2 or less on the NDFP Hock and Knee Lesion scorecard. (3=severe swelling and/or abrasion through hide)	The hock and knee lesion guideline was changed to focus on the milking and dry cows. All experts agreed and the FARM data showed that this is the most high risk group on the farm for this type of injury.
Housing	Housing allows cattle to easily stand up, lie down, adopt normal restling postures and have visual contact with other cattle. Cattle have a bed that provides comfort, insulation, warmth, dryness and traction.	The housing section was streamlined to remove the separate section on housing types and created guidelines that can be utilized for all systems by referring to lying areas.

Commonly Observed Gaps

- Written plan
 - Many farms have difficulty articulating in writing their expectations, training requirements, descriptions and documentation of their measures or simply don't have time to get the writing complete.
- Standard Operating Procedures
 - Many farms don't have their common procedures written down, don't set expectations that they are followed and don't have evidence of their use recorded.
- · Records
 - Although many farms have production and management records like DHIA or Dairy Comp 305, they have difficulty producing a summary of the described outcome measures, morbidity and mortality.
 - This information serves as proof of what is happening on the dairy in these very common areas measuring performance against the standards.
- Training
 - Providing ongoing training of all farm staff including owners
 - Documentation with signed and dated records of attendance.



Commonly Observed Gaps

- Lameness
 - There has to be a written plan in place that includes the farm advisors (veterinarian and nutritionist at a minimum) to implement a corrective action plan
- Hygiene
 - Often seasonal and shows up most commonly in post-wean to springing heifers.
 - This is an outcome measure of environment factors where somatic cell count is an outcome of hygiene in the lactating animals.
- · Pain mitigation
 - Dehorning, castration and extra teat removal are the most common areas where pain mitigation is not practiced.
- · Corrective Action with a Timeline
 - Often the time frame to make changes can be long and the documentation of the change happening is lacking.



Preparation

- AL STATE OF THE ST
- Enroll your veterinarian and nutritionist (as a minimum)
- Develop a farm manual
 - Seek out available resources—don't have to create from scratch
 - Develop an animal welfare position statement for your dairy.
 - · You have to own it!
 - Enroll your farm employees in development
- · Conduct a self-audit
 - Farm plan, SOP's, Training, Records
 - Hygiene, Lameness, Leg Condition, Body Condition
 - Pain mitigation
 - Employee awareness of your farm's welfare expectations
- Consider aligning with an outside organization
 - Philosophically aligned, recognized leader
 - Available for support



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Humane Standards

- · Science based
- · Ethical and defensible
- Realistic
 - Accommodate the majority of food shoppers who cannot afford to pay higher prices for food.
- Continuous improvement
 - Recognize that there are gray areas and work toward animalcentric solutions
 - Work towards reasonable and attainable goals
- Transparency



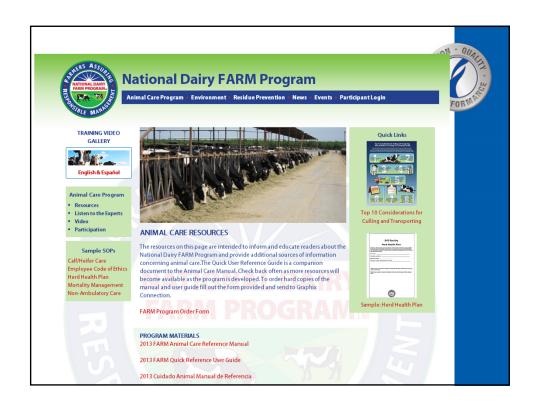
Implementation



- Communication
 - Set expectations with everyone involved with your business.
 - Employees, family, veterinarian, nutritionist, hoof trimmer, vendors, etc.
 - Communicate in a way that everyone understands what you want and expect, not what you are "forced" to do.
 - Don't let language barriers or perceived cultural differences be an excuse.
- Establish a balance of production-centric practices with animal-centric practices within a framework of realistic and attainable goals.
 - Differentiate the type of employee who is sadistic from the one who
 is pressured to get the work done within his/her ability.
 - The owner and manager own this responsibility in either case.











Animals are more than ever a test of our character, of mankind's capacity for empathy and for decent, honorable conduct and faithful stewardship. We are called to treat them with kindness, not because they have rights or power or some claim to equality, but in a sense because they don't; because they all stand unequal and powerless before us.

Mathew Scully, author <u>Dominion</u>

Senior Speechwriter George W. Bush

"Kindness is a language which the deaf can hear and the blind can see." — $\underline{\text{Mark Twain}}$

